

Case Study : Connect for Sage 50 internetware

Late Rooms is the hotel industry's late availability database providing over 500,000 genuine hotel deals and discount hotels across the UK and worldwide.

Established in 1999 the web site allows hotel guests to book their rooms all over the world for up to three months before their stay at up to 70% off the standard rates.

The Brief

Laterooms.com called Internetware looking for an affordable product which could provide a seamless and automated integration between their Sage software and their back office web systems.

Laterooms.com were processing commission invoices manually between their web system and Sage 50 which was taking around 6 days each month to process.

The Approach

Following an evaluation of their requirements, Internetware recommended Connect for Sage 50 to automatically download invoices from the Laterooms.com web site and post them into their Sage 50 accounting software.

The integration required the development of a custom script on the Laterooms.com backoffice system to extract invoice information in XML format which Connect then uses to generate invoices within Sage 50.

During the evaluation, Laterooms.com required some custom modifications to the standard software. Nik Southworth commented, "I was very impressed that Internetware were able to add new functionality to their software in order to satisfy my personal requirements. The new version of the software was released within a week!"

The Solution

Laterooms.com implemented Connect for Sage 50 into their back office systems literally in a few days and a process which was taking the company around 6 days to complete manually was reduced to a single click.

"The new system is now entirely automatic and is not error prone as it was previously. Connect for Sage Line 50 was incredibly simple to integrate and provides a clean and simple interface on the front end."

"Unrivalled customer service and technical support"

Nik Southworth, DBA / Software Developer,
Laterooms.com

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