

PartsforSaabs.com



Simon Turner and Paul Whiter, Co-founders and Directors of **Parts for Saabs** (PFS Parts Ltd), have been Saab owners and enthusiasts for many years. Simon and Paul are both members of the Saab Owners Club of Great Britain.

**Parts for Saabs** is probably the largest UK based online store supplying genuine Saab parts, aftermarket & Performance Saab parts and accessories, with over £150,000 of stock in our warehouse available for Immediate despatch worldwide and access to over a further £500,000 of stock next day.

In 2003 Simon and Paul decided jointly to carry this internet experience over to an e-commerce based website (**PartsforSaabs.com**) to offer like minded Saab Enthusiasts genuine Saab, performance and aftermarket Saab parts and accessories at discounted prices.

**Problem:** Tasks such as invoicing their sales orders from their website was taking up huge amounts of time that could have been spent elsewhere.

**Solution:** Connect for Sage Line 50 allows the business to easily download customers, orders, invoices and transactions from their website into Sage Line 50 and much more. Saving the business money and time.

Prior to purchasing Connect we spent a minimum of 20 hours a week manually invoicing our sales orders from the website, this has now been cut to around one hour per week.

Another feature of Connect that has been very useful to us is the fact that the connection scripts are fully customisable, this has enabled us to set the software up to suit our exact requirements, one example of this would be where we have products listed on our website as a single product that actually contain several of the same item, yet when imported into Sage the correct number is invoiced from our stock.

I would thoroughly recommend Connect and really cannot imagine us managing without it now!

**Paul Whiter - (Director - PFS Parts Ltd)**



"We have been using 'connect' for approx 4 months, I am very happy with the software and the amount of time that it saves us."

Paul Whiter  
(Director - PFS Parts Ltd)



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